TEMPEST Online Campaign Plan Birla Aerocon

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THEAGENDA

- Tempest Digital Expertise
- Tempest Social Media Case Studies
- Digital Works Content, Design and Emailers
- Scope of Work and Plan
- Why Tempest



O U R DIGITAL E X P E R T I S E



Websites

Mobile Websites

RWD

Social Media Campaigns









Email Marketing

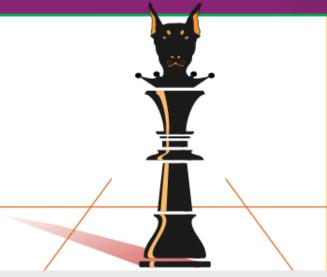




















OUR DIGITAL PORTFOLIO



More than 50 accounts handled on various digital platforms















































Land of a million dreams



SAARRTHI









Lodestone













SOCIAL MEDIA CASE STUDIES



ELIVIO – FAMILY APP

https://www.facebook.com/elivio.invizo/

- >A family based app with 8 different modules
- ➤ Handling 360 degree branding and communication mainline and online for Elivio



LAUNCH CHALLENGES



- Image building via Social Media
- > Increase download at lesser cost
- Build a genuine Fan-base @ economical spend
- Increase page engagement on Social Media
- Increase traffic on website @ economical cost

OUR ACTION PLAN



- Portrayed Elivio on Social Media as your Family Frig
- Social Media prominently used were :
 - ✓ Facebook
 - ✓ Twitter
 - √ SlideShare
 - ✓ Blogs

OUR ACTION PLAN



- Focused excerise on Google AdWords & Facebook A for App Installs
- ➤ Blogs for improving traffic & avg. session duration
- > Facebook Adverts for building fanbase
- Contest to increase fan engagements
- More activities on special occasions/festivals/weeke
- Slide shares to create interest amongst professional

TEASER CAMPAIGN – BEFORE LAUNCH TO BUILDING EXCIMENT AMONSGT THE TG.

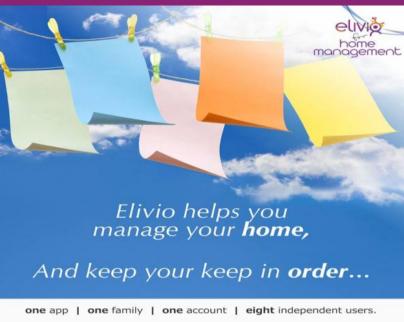






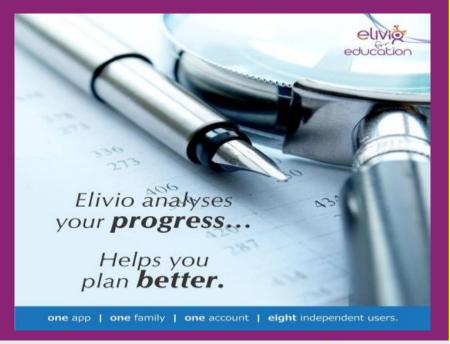






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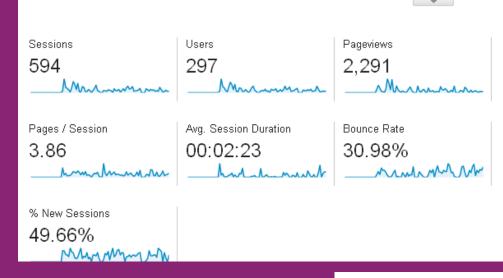




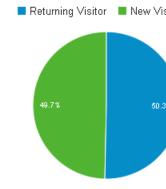
GOOGLE ANALYTICS



Blogs contributed to about 40% of Elivio's traffic



Face Book brought7% of that traffic





Adwords Metrics	February 2016	March 2016	April 2016
	(Feb 8 – Feb 29)	(Mar 1 – Mar 31)	(April 1 – April 26)

4,613

38,505

11.98%

1141

12,371

9.22%

512

3,791

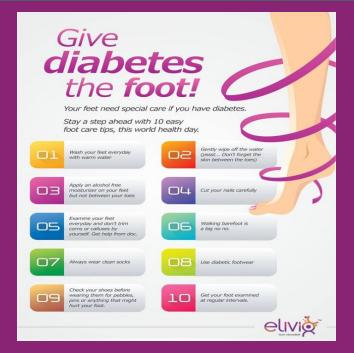
13.51%

No. of Downloads

No. of Clicks

Conversion Rate







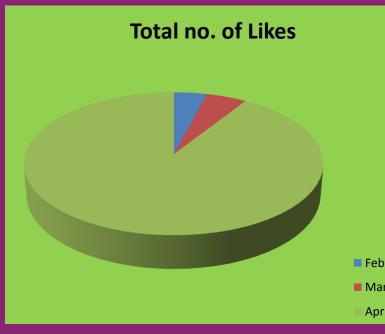


PAGE LIKE CAMPAIGN



- Start Page Likes campaign@ economical cost
- Plan to go slow on likes initially and focused on improving Edge Rank
- > CPL reduced from Rs. 100 to Rs. 2.50 in 3 months, due to improvement in edge

Final benefit resulted more like at less cost









SLIDESHARE



CYBERCITY – MARINE SKIES LAUNCH

https://www.facebook.com/cybercitybuilders/

- ➤ Creating Buzz online
- Getting more website traffic/enquiries



OUR ACTION PLAN

- ➤ Portrayed Cybercity as the premium and most sort after project in the category "Affordable Luxury"
- Media prominently used were
 - ✓ Facebook
 - ✓ Twitter
 - ✓ Instagram
- ➤ Page Like Campaign started immediately
- > Aggressive Website Link Campaigns
- High use of Google Adwords & Display Ads

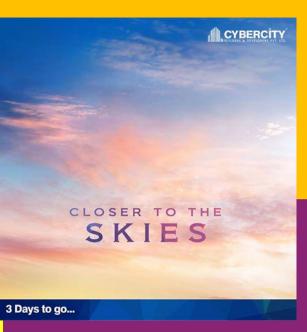


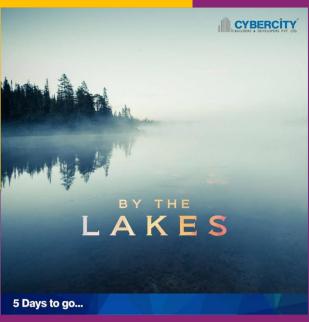
THE ACHIVEMENT

- With 6 keywords organic search was improved with 3 months
- More than 13,000 link clicks during launch

- > 38,000+ impressions
- > 2,500+ post engagements
- > Total budget- Rs. 4,500

TEASERS CAMPAIGN







LAUNCH CAMPAIGN

- ►13000 post reach
- > 12,000+ website link clicks
- ➤ Budget Rs. 5,000

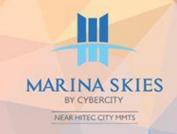
marinaskies.in



LAUNCHING TODAY

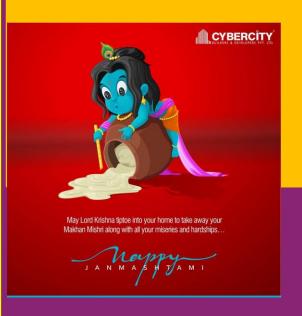


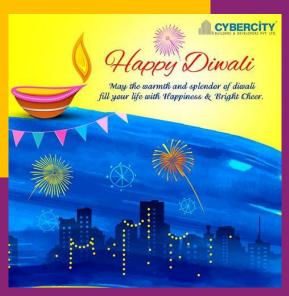
SPACE AT THE CENTRE





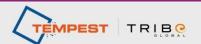
FESTIVAL POST – TACTICAL



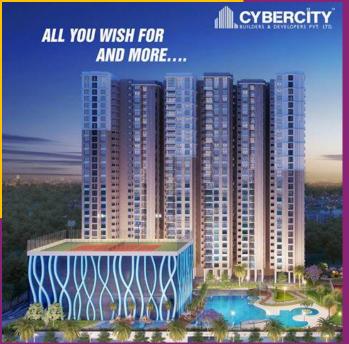








PROMOTIONAL POST









THE BLOGS









SHERATON

https://www.facebook.com/SheratonGrandPune/

Le Meridien Pune was getting changed to Sheraton Grand Pune

SOCIAL MEDIA POSTS



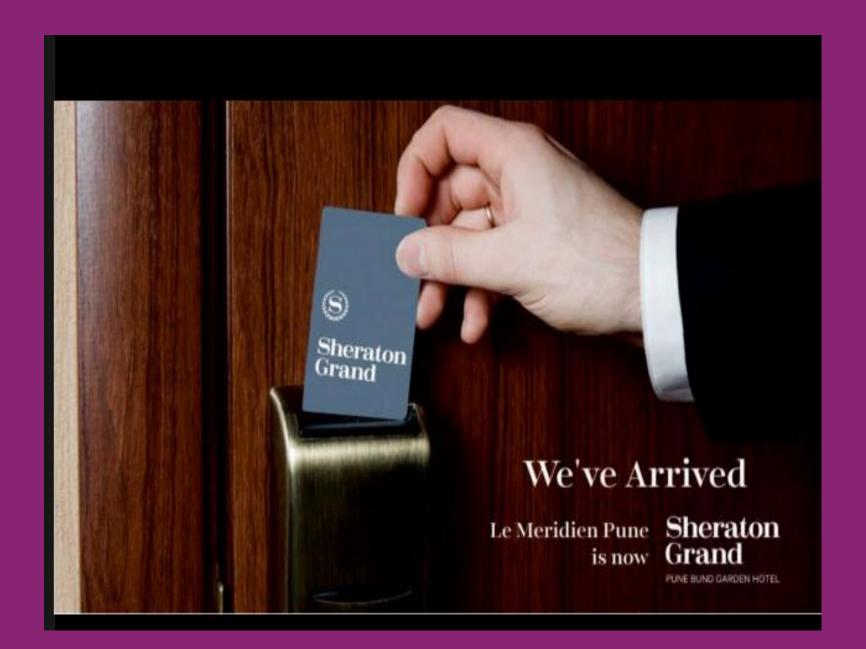


& MERIDIEN

IS NOW







BENE LAUNCH

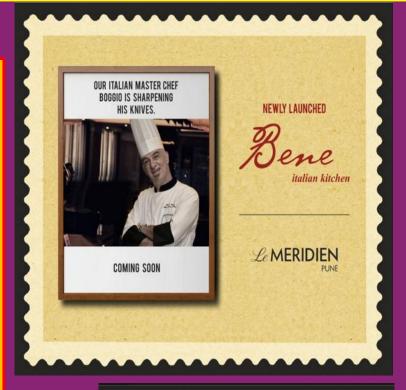
The Italian restaurant Favola
was also got replaced

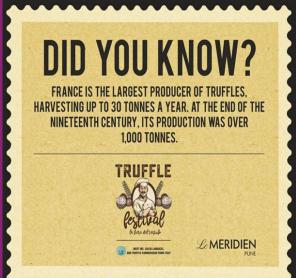




TRUFFLE FESTIVAL FOR WOMEN'S DAY

The Italian restaurant Favola was also got replaced







NANDED CITY, PUNE

➤ A smart city in Pune ,the Target Audience is the young couple moved to Pune



WOMEN'S DAY CAMPAIGN

Contest on Women's Day





HOLI CAMPAIGN







JANAMA-STHAMI CONTEST



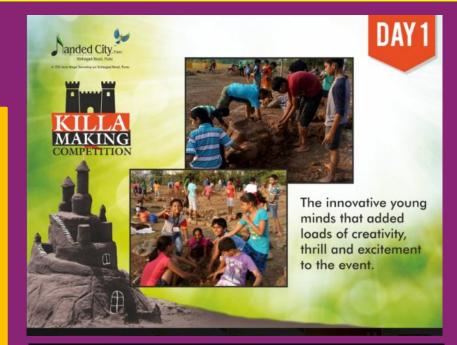


GARBAGE POLLUTION ISSUE





KILLA MAKING CONTEST FOR CHILDREN'S DAY





GREEN GRACE-LAUNCH OF AURORA **BLOCK**

https://www.facebook.com/snsgreenprojects/

➤ Getting more website traffic/enquiries

DURING LAUNCH PAHSE



OUR ACTION PLAN

- Media prominently used were
 - ✓ Facebook
 - ✓ Twitter
 - ✓ Instagram
 - ✓ Google plus

- Page Like Campaign started immediately
- Aggressive Website Link Campaigns
- High use of Google Adwords & Display Ads



THE ACHIVEMENT

- 10,433 Link Clicks in a period of 3 months
- Facebook Fanbase increased 3 times in 3 months

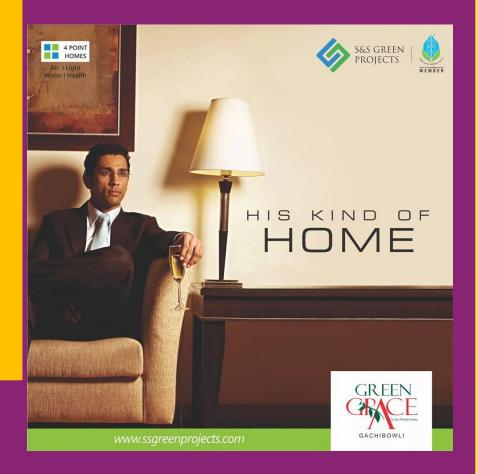
TEASERS CAMPAIGN





LAUNCH CAMPAIGN

- ≻9784 post reach
- > 10,000+website link clicks
- ➤ Budget Rs. 10,000



FILL & FEEL CONTEST



- > 5474 post reach
- > 1407 post engagement
- > 450+ participants







DIGITAL WORKS: CONTENT AND DESIGN



BLOGS CREATED





Your feet need special care if you have diabetes.

Stay a step ahead with 10 easy foot care tips, this world health day.



Wash your feet everyday with warm water



Gently wipe off the water (pssst... Don't forget the skin between the toes)



Apply an alcohol free moisturizer on your feet but not between your toes



Cut your nails carefully



Examine your feet everyday and don't trim corns or calluses by yourself. Get help from doc.



Walking barefoot is a big no no.



Always wear clean socks



Use diabetic footwear



Check your shoes before wearing them for pebbles, pins or anything that might hurt your foot.



Get your foot examined at regular intervals.











SAVING AND SPENDING LESSONS FOR CHILDREN

Saving & Spending Lessons For Children





Tips to design Kid's Room

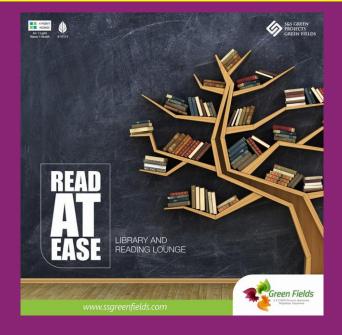


Tips to grow the most amazing balcony garden

SOCIAL MEDIA POST

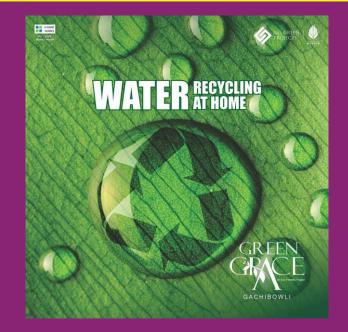




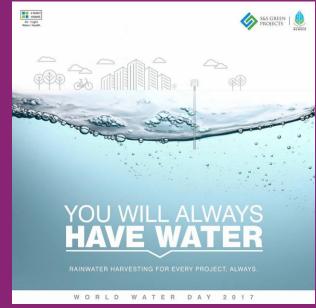




















EMAILER'S DESIGNED



As a creative house, Tempest publishes its own snippets on public occasions. Part of our corporate behaviour programme, we tend to make these creative snippets address various social angles while cheering for the occasion's flavour.

For instance, we addressed racism in our wishes for Holi: the Indian festival of colours. We did a series that criticised colour-stereotyping of humans, and concluded with the statement "All colours are created equal."



Yeh ramgadh waale apni betiyon ko kaunsi chakki ka aata khilaate hai re..

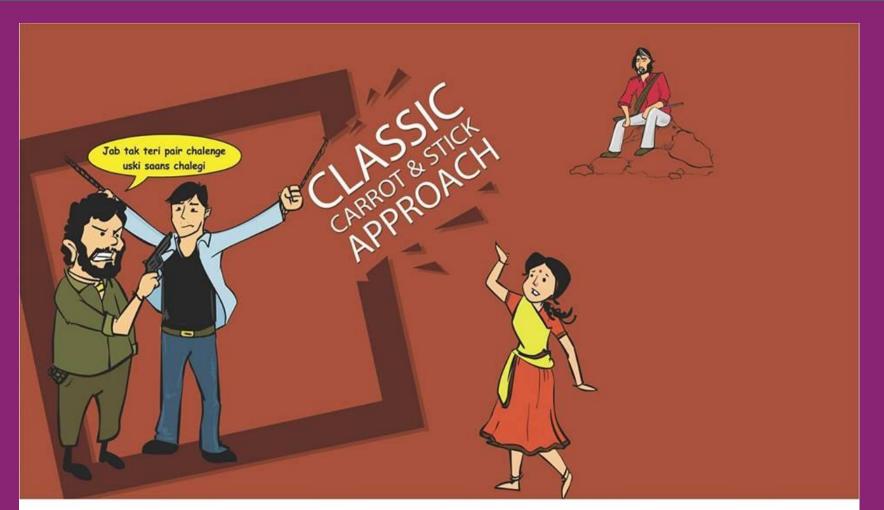




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INSTEAD, START A FIGHT OF IDEAS

HAPPY SANKRANTI-

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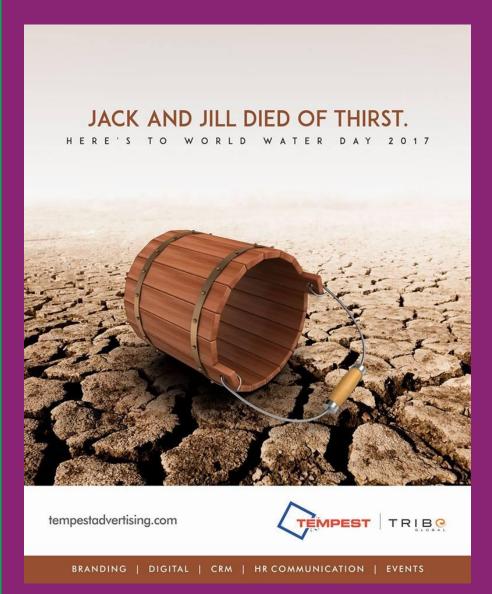


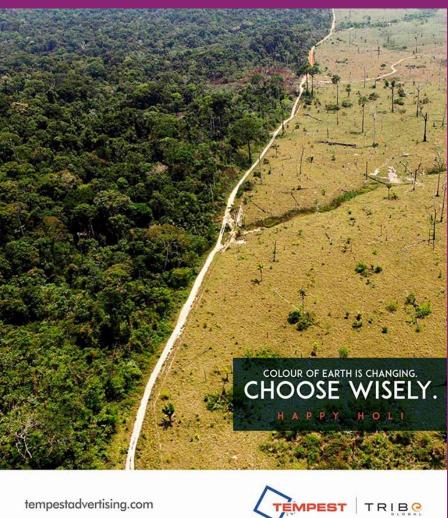




Brand advertising | Digital services | CRM | HR communication | Events * Bengaluru • Hyderabad • Pune





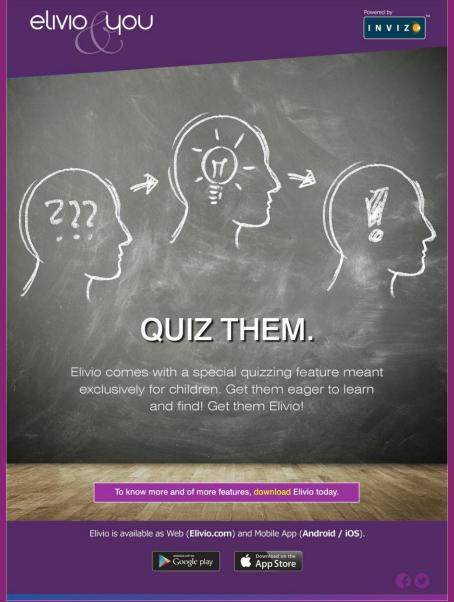


















RELISH YOUR time @ home.

And what better way to do so than save and share recipes that make life delicious? Also, members can now save their secret recipes on Elivio. Never forget an ingredient, never run out of dishes to do!

To know more and of more features, download Elivio today.



Elivio is available as Web (Elivio.com) and Mobile App (Android / iOS).























Vijaywada's first residence with zero vehicle movement on ground.



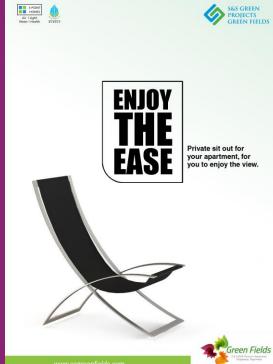




OPEN 65

65% SPACE ON PREMISES LEFT OPEN TO NATURE AND GREENERY



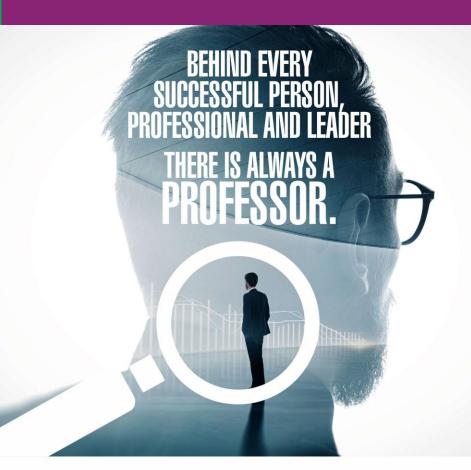






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WESITES DEVELOPED

http://www.hartex.in/ http://www.you-agency.com/ http://www.cybercity.in/ http://marinaskies.in/ http://gems.icrisat.org/ http://www.starhomes.in/ http://squarius.in/ http://starchik.in/ http://www.globalplacements.ind.in/ http://www.hcs.ind.in/ https://elivio.com/ https://manipalfertility.com/ http://www.hydlitfest.org/ http://thebloodgroup.in/ http://ananyahomes.com/ http://bpril.org/pc/ http://www.tredapropertyshow.com/treda7/ http://bricksandbonds.com/ http://gunaasdiamond.com/ http://www.mohanmarketing.com/ http://mmacalabs.com/ http://babukhanarena.com/

http://innerbeing.in/

& MANY MORE

SOCIAL MEDIA -

https://www.facebook.com/snsgreenproje
cts/

https://www.facebook.com/elivio.invizo/

https://www.facebook.com/nandedcitypune/

https://www.facebook.com/tempestadver
tising/

https://www.facebook.com/cybercitybuilders/

https://www.facebook.com/SheratonGrandPune/

& MANY MORE



OUR LEGACY IN DIGITAL



CLIENT TESTIMONIALS



Dear Rekha, Dhwanit & your Team,

Greetings!!! - Good will wishes and warm regards...

We thankfully acknowledge your kind visit made to our institute, and discussing about website development. It was great having your team here.

The presentation you gave us showed that you are a team of having highly qualified strategic people and your core values impressed us a lot. The demos of two designs was really good.

Thank You all and we will come back to you in a due course of time.

With Best Regards,

Dharani.



you

Dear Sahil,

I just wanted to take a moment to say a HUGE thank you to you and your team for building our new YOU website.

The feedback since launch has been overwhelmingly positive from both clients and staff alike, which is a great source of pride for us.

Your patience and careful guidance throughout the process was exceptional, and your response times off the scale. Nothing was too tricky or too much trouble for you, remaining professional and in control from start to finish.

So, from everyone here in LONDON, and from myself, Nick and Michael in particular – thank you. It's great having you as Tribe Global partners!

All the very best

Gary Grant

Managing Director







Dear Susweta & Team,

The Charminar Off-site "United V Play, United V Win" was a success. The event theme and collates were well appreciated by all the attendees.

I would like to take this opportunity to thank you and your team for the excellent support extended for creating the theme and collate designs.

Secondly, want to thank you for meeting all our end-lines which at times were unreasonable.

Thank You and hope to receive the same support in future.

Thanks & Regards,

Pallavi Bhatt





Dear Venkat / Rekha

On behalf of SS Green Projects, we would like to thank both of you & your team who have worked on the CP Meet & Aurora Project launch.

The response was good and on time.

Thanks again.

Looking forward to our continued association. warm regards

Rajkumar S Director - Corporate

MAGARPATTA



Servicing for 5 YEARS DIGITAL AND MAINLINE 19 YEARS



ELIVIO APP – LIVE ELEVATED



Servicing for

2 YEARS



CYBERCITY



Servicing for

1 YEAR



AND MANY MORE



Servicing for MORE THAN 6 MOTHS



OUR AVVARDS



Tempest has been ranked amongst the top 25 digital agencies in India

Source:www.mindandmatter.in/digital-marketing/top-25-digital-marketing-companies-in-india





GOLD AWARD

Social Media Campaign Management for APTDC



Tempest has been ranked amongst the top 25 digital agencies in India

Source:www.mindandmatter.in/digital-marketing/top-25-digital-marketing-companies-in-india





SILVER AWARD

Best MMP for MANAGE



Tempest has been ranked amongst the top 25 digital agencies in India

Source:www.mindandmatter.in/digital-marketing/top-25-digital-marketing-companies-in-india







SCOPE OF WORK AND PLAN



Birla Aerocon
Online Launch Campaign

DIGITAL MEDIA CHANNELS



Owned Media: Website, Microsite, Blog, Social Media, Emailers

Paid Media:
PPC, Email Marketing, Social
Media Ads, Mobile Ads, Paid PR

Earned Media Shares, Feedback, Reviews, Word of Mouth, Blog Mention

MICROSITE PLAN



- New Landing page on Birla Aerocon
- 1 new banner design on the new product
- > A pop up on the website
- ➤ A single page microsite with the core message of being Eco- friendly building material product



CONTACT: +91 12345 67890

AEROCON BRINGS YOU WORLD-CLASS PIPES AND FITTINGS FOR YOUR PERFECT HOME



- ✓ TRUE FIT TECHNOLOGY ENSURES

 100% LEAK PROOF JOINTS.
- ✓ FIRE PROOF PIPES GUARANTEE A
 SECURE HOME.
- ✓ ANTI-MICROBIAL AND ANTI-CORROSIVE PROPERTIES PROVIDING SAFE DRINKING WATER.
- ✓ 25 QUALITY TESTS ASSURING TOUGH, RELIABLE AND DURABLE PIPES.

OUR EXPERTS WILL CONTACT YOU	
Name	
Email	
Contact Number	
Select City	
CONTACT ME TODAY	

SOCIAL MEDIA



- ▶ 1 teaser campaign a week before launch – 2 -3 post about Aerocon on all platforms
- New cover design, launch post on the day of launch on all platforms
- ➤ A contest for better brand engagement on FB and Twitter post launch for 10 days
- 2 blogs on the Aerocon product portfolio within 30 days of launch





ORGANIC MEDIA



- SEO for better research for min.3 months
- > BLOGS to develop content online

UNORGANIC MEDIA



- PPC for better response analytics for min. a month
- Emailer Campaign
- Google Adword Campaign for better reach
- > FB Advert and Youtube ad for max. visibility











IS YOUR
HOUSE
AEROCON

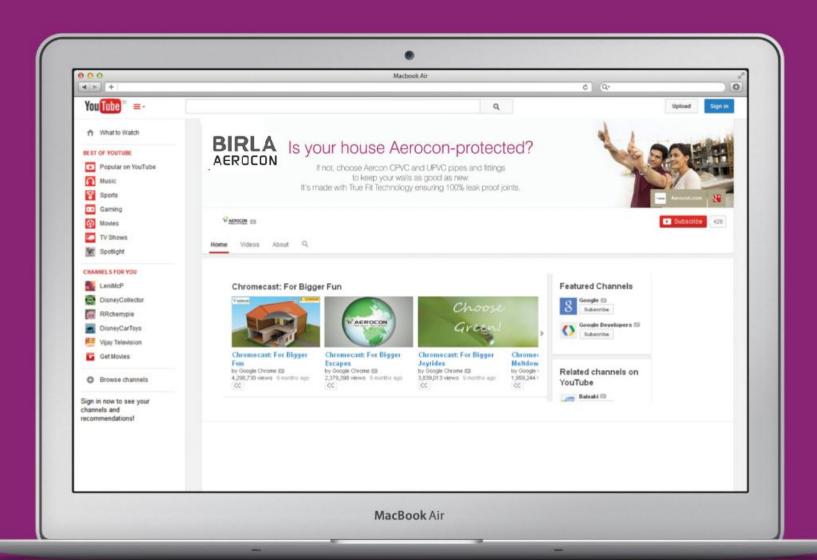
PROTECTED?











EARNED MEDIA



- > Feedback
- > Shares
- > Reviews
- Word of Mouth

CAMPAIGN IDEA FOR CONTENT DEVELOPMENT



SAVE WATER



LETS NOT TALK ON THIS



SAVE WATER



LET'S CHANGE THE GAME – TALK ON...



USE WATER



GET THE BRAND PROMISE IN...



USE WATER
but **make** every drop
"USEFUL"!

"Every Drop Useful" Campaign

Use Water. But, make every drop 'USEFUL'!

Follow the revolution on our social media channels

















Green practices are built into every facet of HIL's operations including raw materials, processing, energy and end products. We also have a green energy profile with 30% of our energy needs being met from renewable sources, and more.

WHY TEMPEST

EXPERTISE AND EXPERIENCE

- SUCCESS STORIES
 AND
 RECONGNITION
- ➤ ATTITUDE TO
 ALWAYS DO BEST



CLIENT SNAPSHOT



















CREDAÎ

PUNE METRO 150 9000 Organisation





Blue B3

Castrol

The Family Restaurant



Work Your Magic!









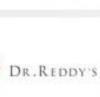


CORESTHANS BOTTIQUE BOTTL

<u>eLogicTech</u>











<u>Q COVA</u>



लोक्समत



























Not just better housing, but better living, for all.









AUTO PVT. LTD.







Stoy inspired





AT EXPICE SOTELS





















































TIME SQUARE

























Thank you

feel free to call us

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